



Margin Disclosure Statement

INSIGNEO Securities, LLC (“INSIGNEO” or the “Firm”) offers margin accounts through its clearing firm Pershing Clearing, LLC (“Pershing”). Under FINRA rules, all non-institutional customers who open a margin account must be provided with a margin disclosure statement when the account is opened along with required margin account agreements. Additionally, Pershing also provides any INSIGNEO customer maintaining a margin account with required annual disclosures related to margin accounts. The following information outlines INSIGNEO’s “Margin Disclosure Statement”.

INSIGNEO is furnishing this document to you to provide some basic facts about purchasing securities on margin, and to alert you to the risks involved with trading securities in a margin account. Before trading stocks in a margin account, you should carefully review the margin agreement provided by your INSIGNEO. Please contact your INSIGNEO registered representative regarding any questions or concerns you may have with your margin accounts.

When you purchase securities, you may pay for the securities in full or you may borrow part of the purchase price from Pershing. If you choose to borrow funds from Pershing, you will open a margin account through INSIGNEO with Pershing. The securities purchased are Pershing's collateral for the loan to you. If the securities in your account decline in value, so does the value of the collateral supporting your loan, and, as a result, Pershing through INSIGNEO can take action, such as issue a margin call and/or sell securities or other assets in any of your accounts held with the member, in order to maintain the required equity in the account.

It is important that you fully understand the risks involved in trading securities on margin. These risks include the following:

- **You can lose more funds than you deposit in the margin account.** A decline in the value of securities that are purchased on margin may require you to provide additional funds to Pershing that has made the loan to avoid the forced sale of those securities or other securities or assets in your account(s).
- **The firm can force the sale of securities or other assets in your account(s).** If the equity in your account falls below the maintenance margin requirements, or INSIGNEO and/or Pershing’s higher "house" requirements, INSIGNEO and/or Pershing can sell the securities or other assets in any of your account held at the firm to cover the margin deficiency. You also will be responsible for any short fall in the account after such a sale.
- **The firm can sell your securities or other assets without contacting you.** Some investors mistakenly believe that a firm must contact them for a margin call to be valid, and that the firm cannot liquidate securities or other assets in their accounts to meet the call unless the firm has contacted them first. This is not the case. Most firms will attempt to notify their customers of margin calls, but they are not required to do so. However, even if a firm has contacted a customer and provided a specific date by which the

customer can meet a margin call, the firm can still take necessary steps to protect its financial interests, including immediately selling the securities without notice to the customer.

- **You are not entitled to choose which securities or other assets in your account(s) are liquidated or sold to meet a margin call.** Because the securities are collateral for the margin loan, Pershing and INSIGNEO have the right to decide which security to sell in order to protect its interests.
- **Pershing and/or INSIGNEO can increase its "house" maintenance margin requirements at any time and is not required to provide you advance written notice.** Such changes in firm policy often take effect immediately and may result in the issuance of a maintenance margin call. Your failure to satisfy the call may cause the member to liquidate or sell securities in your account(s).
- **You are not entitled to an extension of time on a margin call.** While an extension of time to meet margin requirements may be available to customers under certain conditions, a customer does not have a right to the extension.

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